

## *EAI Titanium Commissions Module*

For broker/dealers and retail investment departments of banks who want quick, secure access to accurate commission information.



Recruit, reward, and retain top producers with a flexible, automated system that speeds processing, builds trust, and reduces errors.

### **Automate and accelerate commission-based compensation.**

Accounting complexities can cause headaches, but commission miscalculations can cause misunderstandings, erode confidence internally, and frustrate your top producers. EAI's Commissions Module permits everyone – you, your reps, and regulators – to have quick, secure access to accurate information no matter how complex your commissioning process may be. Whether calculations use a fixed percentage or tiered commission rates by value, whether they are deferred, employ fee-based payout structures, or trigger bonuses on multiple sets of products and vendors, EAI's Commissions Module reconciles and reports results quickly and accurately. With EAI's incomparable customer support, nothing handles the process faster or easier than EAI Commissions.

### **Track and trace multiple steps and computations with trust-building transparency.**

The core of EAI system provides proven, robust functionality. It is tailored to fit your system resources and operational preferences. It interfaces with all your data sources from clearing firms and retail investment product providers. You can manage revenue across several platforms because disparate data is aggregated and accessed with the same familiar user interface. With EAI's seamless system, you can customize tiered payouts, splits, and overrides to fit your business' unique structure. And, it is purposely designed to grow and change as you do.

### **Functional highlights:**

- Determine agent commissions
- Customize rates for trailers, overrides, bonuses, splits, ticket charges, chargebacks or any adjustment
- Prepare commission reports for payroll
- Group Reconciliation and Group Variance tracking of Expected vs. Paid commissions
- Annuity, Security or Life Insurance processing for firm programs
- Daily, weekly, monthly sales blotters summarizing GDC and transaction details
- No programming necessary to manage and update timely and accurate payouts

Call for a live demo with an EAI representative today. (503) 644-3057 or email: [marketing@eaiinfosys.com](mailto:marketing@eaiinfosys.com)



information systems

# EAI Titanium Commissions Module

## Flexibility for any compensation plan on a proven processing platform.

EAI can be configured for multiple organizational hierarchies. You get detailed, comprehensive, consolidated commissions statements, advisor by advisor, branch by branch, office by office. Commissions and fees are calculated and payouts made based on authorized inputs and security assignments, by deferred statement, check, or EFT. Earnings files are automatically updated for 1099s.

## Time-saving functionality:

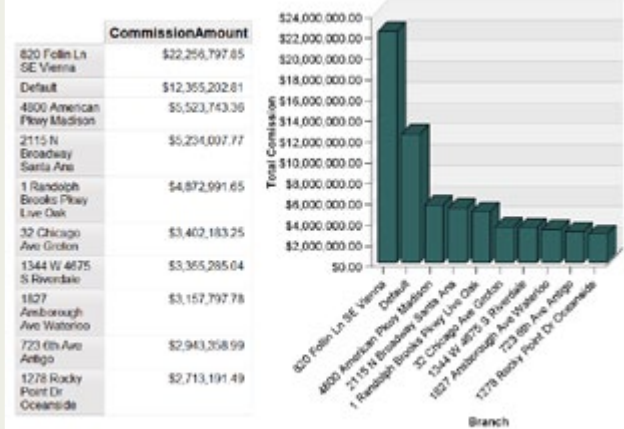
- Payout grids at the rep, branch or institution level
- Automatic or manual reconciliation
- Reconcile commissions expected to vendor statements
- Customizable rates for trailers, overrides, bonuses, splits, ticket charges, chargebacks or any adjustment
- Distribute commissions to other entities
- Report pending commissions
- Correct commission errors effortlessly
- Calculate expected bank revenue automatically
- Prepare commission reports for payroll
- Track incentive plans

Top 10 Branches

| BranchName      | City          | ATPremium       | PaidYear |
|-----------------|---------------|-----------------|----------|
| SHERMAN OAKS    | SHERMAN OAKS  | \$10,474,084.92 | 2010     |
| 20TH & WILSHIRE | SANTA MONICA  | \$6,232,054.10  | 2010     |
| BEVERLY HILLS   | BEVERLY HILLS | \$4,896,761.29  | 2010     |
| CAL MART        | LOS ANGELES   | \$4,108,910.86  | 2010     |
| JAPAN CENTER    | SAN FRANCISCO | \$4,072,243.75  | 2010     |
| GARDENA         | GARDENA       | \$3,486,191.45  | 2010     |
| HARBOR VIEW     | NEWPORT BEACH | \$3,286,059.30  | 2010     |
| MISSION VIEJO   | MISSION VIEJO | \$3,177,506.79  | 2010     |
| TORRANCE        | TORRANCE      | \$3,176,754.74  | 2010     |
| SOUTH BAY       | TORRANCE      | \$3,143,460.88  | 2010     |

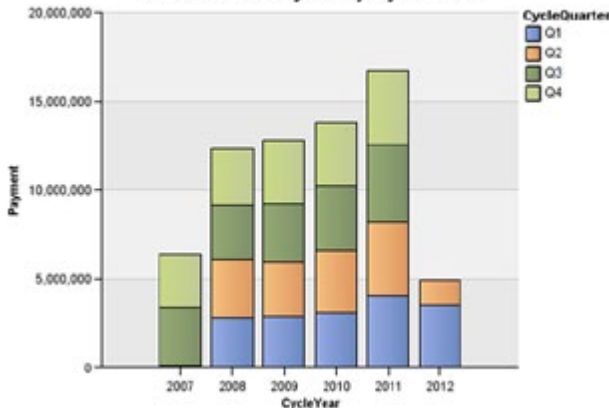
Top 10. Chart shows historical top 10 highest grossing branches for annuities.

Revenue by Branch



Revenue of Branch. Reports like this can be easily customized by a user to isolate the performance of any product across regions or agents.

Commission Payout By Cycle Date



Commissions Payout. This charts show the paid commissions for the past 6 years. Each year is divided into quarters, which is also measured.

EAI Commissions Module was built on years of compliance-consultant experience, together with EAI Information Systems' expertise in serving bank and independent broker/dealers for over 20 years.

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